(MDAX, Real Estate)



| D                | 1         | Value Indicators:   | EUR     | Share data:            |                 | Description:                     |             |
|------------------|-----------|---------------------|---------|------------------------|-----------------|----------------------------------|-------------|
| Buy              |           | NAV (WRe):          | 33.94   | Bloomberg:<br>Reuters: | DEQ GR<br>DEQGn | Deutsche EuroShop is a portfolio |             |
| EUR <b>37.50</b> |           |                     |         | ISIN:                  | DE0007480204    | holder in shopping centre        | real estate |
|                  |           | Market Snapshot:    | EUR m   | Shareholders:          |                 | Risk Profile (WRe):              | 2013e       |
|                  |           | Market cap:         | 1,803.4 | Freefloat              | 85.0 %          | LTV:                             | 43.5 %      |
| Price            | EUR 33.43 | No. of shares (m):  | 53.9    | Otto Family            | 15.0 %          | Equity Ratio:                    | 49.1 %      |
| Upside           | 12.2 %    | EV:                 | 3,044.8 | Black Rock             | 3.0 %           |                                  |             |
|                  |           | Freefloat MC:       | 1,532.9 | Hertie Foundation      | 3.0 %           |                                  |             |
|                  |           | Ø Trad. Vol. (30d): | 5.11 m  |                        |                 |                                  |             |

#### Strong FFO development

Deutsche EuroShop had a good start to 2013, with 10% growth in rental income and an 11% increase in the FFO per share in Q1. We believe that the positive trend should continue and we adjust our model to reflect the recent acquisition in Dresden and the changes in the accounting rules. The following drivers should support the share price in the coming months:

- Quality: DEQ's property portfolio consists of 20 large shopping centres mainly in city or prime locations. As 16 centres are located in Germany, DEQ benefits from the robust domestic economic environment and the strong demand from international retailers for high-quality rental space in Germany. Additionally, the visibility of DEQ's cash flow is extremely high owing to an average lease of seven years and loan duration of 6.3 years. Furthermore, the inflation risk is low as minimum rents are CPI-linked. The tenant mix is also excellent as the share of DEQ's top 10 tenants sum up to only 26% of total rental income.
- Growth: Growth in recent years was driven by selective acquisitions, the extensions of existing shopping centres and the acquisition of minorities. Due to the yield compression in the market, the probability of a large transaction this year is low. In fact, DEQ will focus on growth via possible extensions in Hamburg, Gdansk and Wuppertal or by buying out minorities in existing participations. The top-line growth enables a continuous improvement in the FFO which should lead to attractive dividend growth. Since 2007, DEQ's payout ratio (DPS/FFOPS) has been within the range of 68% to 94%. Even if we assume a ratio between 60% and 70% we end up with dividend growth of nearly 8% in the next three years.
- Sentiment/Catalyst: Firstly, demand for high-quality shopping centres in Germany remains high, so the revaluation of the portfolio might offer additional upside. Furthermore, a reduction of 25bp in the discount rate in the valuation of DEQ's investment properties would lead to positive valuation result of EUR 102m or 2.6% of the portfolio. Currently a risk-free rate of 4.30% is used and ends up at a net initial yield of nearly 6%. Secondly, positive newsflow regarding stake increases in existing shopping centres or possible extensions in mentioned locations would be supportive.
- Valuation: Core figures like the equity ratio (50.2%) or the LTV (43%) indicate a low risk profile. The FFO-yield stands at above 6%. We value the stock on a dividend discount model and consider a fair multiple on the contractual rents.

| Changes in E                               | stimates:                       |                                      |                                 |                                    |                                 |                                    | Comment on Changes:   |
|--|---------------------------------|--------------------------------------|---------------------------------|------------------------------------|---------------------------------|------------------------------------|---|
| FY End: 31.12.<br>in EUR m                 | 2013e<br>(old)                  | + / -                                | 2014e<br>(old)                  | + / -                              | 2015e<br>(old)                  | + / -                              | <ul> <li>Adjustment of rental income due to acquisition of the remaining stake at<br/>Altmarkt-Galerie in Dresden</li> </ul>                          |
| Rental income<br>EBIT adj.<br>EBT<br>FFOPS | 191.0<br>164.3<br>130.8<br>2.11 | -0.1 %<br>-0.3 %<br>-2.1 %<br>-1.1 % | 198.9<br>170.0<br>133.3<br>2.13 | 0.9 %<br>1.1 %<br>-0.5 %<br>-0.2 % | 207.0<br>177.2<br>141.4<br>2.29 | 1.0 %<br>1.0 %<br>-0.9 %<br>-1.5 % | <ul> <li>Lower revenue contribution from at-equity consolidated associated<br/>companies and slightly higher financing costs of minorities</li> </ul> |

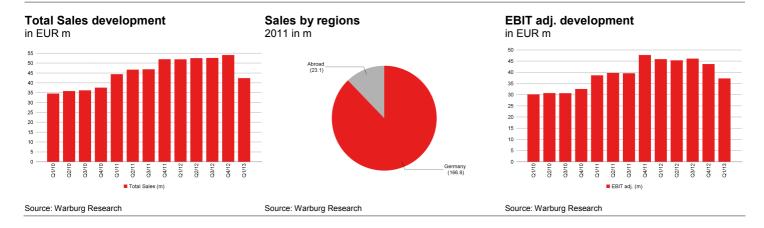
|                       |                    | FY End: 31.12.     | CAGR          |              |             |              |            |              |             |        |
|-----------------------|--------------------|--------------------|---------------|--------------|-------------|--------------|------------|--------------|-------------|--------|
| 40 -                  | Λ                  | in EUR m           | (12-15e)      | 2009         | 2010        | 2011         | 2012       | 2013e        | 2014e       | 2015e  |
| 37.5 -                | كمع والمهيمي       | Total Sales        | -0.4 %        | 127.6        | 144.2       | 190.0        | 211.2      | 190.8        | 200.7       | 209.0  |
| ar.a -                | JA. 11             | Rental income      |               | 127.6        | 144.2       | 190.0        | 211.2      | 190.8        | 200.7       | 209.0  |
| 35 -                  | , <sup>/ w</sup> . | Change yoy         |               | 10.6 %       | 13.0 %      | 31.8 %       | 11.2 %     | -9.7 %       | 5.2 %       | 4.1 %  |
|                       | N M                | EBIT adj.          | -0.4 %        | 110.7        | 124.0       | 165.7        | 181.0      | 163.9        | 171.9       | 179.0  |
| 32.5 A M mbk /        | The country of the | FFO I              | 12.0 %        | 54.8         | 61.5        | 83.1         | 86.4       | 112.4        | 114.6       | 121.5  |
| . AN MAN              | WHIT IN W          | FFO-margin         |               | 43.0 %       | 42.7 %      | 43.7 %       | 40.9 %     | 58.9 %       | 57.1 %      | 58.2 % |
| Man more              |                    | Valuation result   | 5.6 %         | -14.8        | 33.1        | 50.1         | 8.5        | 8.6          | 10.0        | 10.0   |
| 27.5                  |                    | EBT                | 10.6 %        | 40.1         | 97.0        | 136.7        | 103.5      | 128.0        | 132.6       | 140.1  |
|                       | 01/13 03/13 06/13  | Net income         | -5.6 %        | 34.4         | -7.8        | 99.0         | 122.5      | 98.8         | 97.4        | 103.1  |
| Deutsche Buroähop     |                    | EPS                | -6.8 %        | 0.88         | -0.17       | 1.92         | 2.36       | 1.83         | 1.81        | 1.91   |
| — Deutione Euroanop — | - MUAA ICEOVC      | FFOPS              | 10.6 %        | 1.40         | 1.35        | 1.61         | 1.66       | 2.08         | 2.12        | 2.25   |
| Rel. Performance vs M | IDAX:              | DPS                | 7.7 %         | 1.05         | 1.10        | 1.10         | 1.20       | 1.30         | 1.40        | 1.50   |
|                       |                    | Dividend Yield     |               | 5.0 %        | 4.6 %       | 4.1 %        | 4.2 %      | 3.9 %        | 4.2 %       | 4.5 %  |
| 1 month:              | 0.5 %              | Book Value / Share |               | 23.58        | 25.55       | 22.43        | 25.45      | 25.03        | 25.43       | 25.80  |
| 6 months:             | -12.0 %            | NAV / Share        |               | 26.63        | 26.36       | 27.64        | 28.53      | 29.62        | 30.09       | 30.53  |
| Year to date:         | -11.7 %            | P/E                |               | 24.0 x       | n.a.        | 13.9 x       | 12.1 x     | 18.2 x       | 18.5 x      | 17.5 x |
| Trailing 12 months:   | -19.8 %            | Price / Book       |               | 0.8 x        | 0.8 x       | 1.0 x        | 0.9 x      | 1.2 x        | 1.1 x       | 1.1 x  |
|                       |                    | P / NAV            |               | 0.8 x        | 0.9 x       | 1.0 x        | 1.0 x      | 1.1 x        | 1.1 x       | 1.1 x  |
| Company events:       |                    | FFO-Yield          |               | 6.6 %        | 5.6 %       | 6.0 %        | 5.8 %      | 6.2 %        | 6.4 %       | 6.7 %  |
| 06.06.13              | MMW Highlights     | ROE                |               | 3.4 %        | -0.6 %      | 6.9 %        | 8.1 %      | 6.3 %        | 6.2 %       | 6.5 %  |
| 07.06.13              | MMW Highlights     | LTV                |               | 46.0 %       | 45.0 %      | 47.0 %       | 49.2 %     | 43.5 %       | 42.6 %      | 41.8 % |
| 20.06.13              | AGM                | Equity Ratio       |               | 49.4 %       | 48.6 %      | 48.6 %       | 45.3 %     | 49.1 %       | 49.5 %      | 49.8 % |
| 14.08.13              | Q2                 | Guidance:          | 2013 in EUR r | n Sales 186- | 189,EBIT 16 | 2-165, EBT 1 | 13-116,FFO | p. share EUI | R 1.99-2.03 |        |
|                       | QL                 |                    |               |              |             |              |            |              |             |        |

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Analyst

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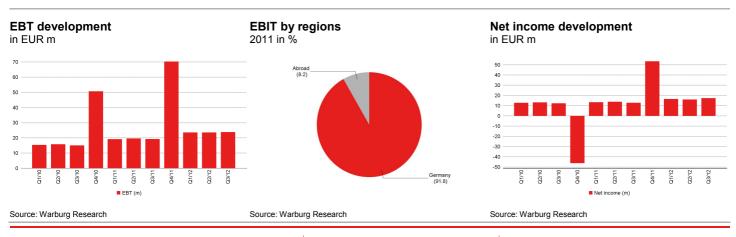


## **Company Background**

- Deutsche EuroShop's core strategy is sustainable long-term growth through solid value accretion of the portfolio as well as the opportunity to pay out an attractive dividend.
- In its shopping centre portfolio, Deutsche EuroShop has stakes in 20 different shopping centres. As well as the core market Germany (16 centres), DES has stakes in Poland, Hungary and Austria.
- Over the past two years, the portfolio volume has increased significantly by 56%, through acquisitions, the extension of existing centres and increasing stakeholdings in shopping centres.
- The experienced shopping centre operator ECE takes over centre management for DES. The vacancy ratio is low at 1%.

## **Competitive Quality**

- The company finances its centres very conservatively with the proportion of equity capital of at least 50% and normally a 10-year loan contract.
- Portfolio expansion occurs when opportunities arise and with a targeted return of at least 5.5%, avoiding large downward valuation corrections on the property.
- Future cash flows are well secured with the average outstanding duration of the rental contracts at more than seven years. The top 10 tenants account for only 25% of the total rental income.





| Valuation    |        |        |        |        |        |        |        |
|--------------|--------|--------|--------|--------|--------|--------|--------|
|              | 2009   | 2010   | 2011   | 2012   | 2013e  | 2014e  | 2015e  |
| P/E          | 24.0 x | n.a.   | 13.9 x | 12.1 x | 18.2 x | 18.5 x | 17.5 x |
| P / NAV      | 0.8 x  | 0.9 x  | 1.0 x  | 1.0 x  | 1.1 x  | 1.1 x  | 1.1 x  |
| Price / Book | 0.8 x  | 0.8 x  | 1.0 x  | 0.9 x  | 1.2 x  | 1.1 x  | 1.1 x  |
| P / FFOPS    | 15.1 x | 17.7 x | 16.6 x | 17.2 x | 16.0 x | 15.7 x | 14.8 x |
| FFO-Yield    | 6.6 %  | 5.6 %  | 6.0 %  | 5.8 %  | 6.2 %  | 6.4 %  | 6.7 %  |
| ROE          | 3.4 %  | -0.6 % | 6.9 %  | 8.1 %  | 6.3 %  | 6.2 %  | 6.5 %  |
| Equity Ratio | 0.5 x  |

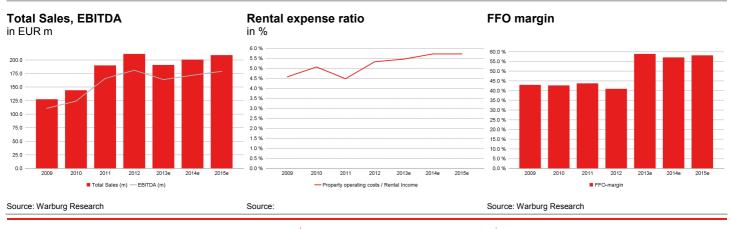


# Consolidated profit and loss

| In EUR m                                   | 2009   | 2010   | 2011   | 2012   | 2013e  | 2014e  | 2015e  |
|--|--------|--------|--------|--------|--------|--------|--------|
| Total Sales                                | 127.6  | 144.2  | 190.0  | 211.2  | 190.8  | 200.7  | 209.0  |
| Rental income                              | 127.6  | 144.2  | 190.0  | 211.2  | 190.8  | 200.7  | 209.0  |
| Change yoy                                 | 10.6 % | 13.0 % | 31.8 % | 11.2 % | -9.7 % | 5.2 %  | 4.1 %  |
| Property operating costs                   | 5.8    | 7.3    | 8.5    | 11.3   | 10.4   | 11.5   | 12.0   |
| Property management costs                  | 7.2    | 7.9    | 9.8    | 10.5   | 10.4   | 11.1   | 11.5   |
| Operating Rental income                    | 114.5  | 129.0  | 171.6  | 189.4  | 170.0  | 178.2  | 185.5  |
| Income from property sales                 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| Other revenues                             | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| Gross profit                               | 114.5  | 129.0  | 171.6  | 189.4  | 170.0  | 178.2  | 185.5  |
| Other operating income/expenses            | -3.8   | -4.9   | -6.0   | -8.4   | -6.1   | -6.3   | -6.5   |
| EBITDA                                     | 110.7  | 124.0  | 165.7  | 181.0  | 163.9  | 171.9  | 179.0  |
| Valuation result                           | -14.8  | 33.1   | 50.1   | 8.5    | 8.6    | 10.0   | 10.0   |
| EBITA                                      | 95.9   | 157.2  | 215.8  | 189.5  | 172.5  | 181.9  | 189.0  |
| Amortisation of intangible assets/Goodwill | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| EBIT                                       | 95.9   | 157.2  | 215.8  | 189.5  | 172.5  | 181.9  | 189.0  |
| Interest income                            | 0.7    | 1.0    | 0.9    | 0.5    | 0.6    | 0.6    | 0.6    |
| Interest expenses                          | 49.7   | 54.1   | 65.8   | 72.1   | 54.3   | 57.7   | 57.7   |
| Other financial income (loss)              | 0.0    | 0.0    | -14.5  | -13.9  | -12.4  | -11.8  | -11.8  |
| Financial result                           | -55.9  | -60.2  | -79.1  | -86.0  | -44.5  | -49.3  | -48.8  |
| EBT  | 40.1   | 97.0   | 136.7  | 103.5  | 128.0  | 132.6  | 140.1  |
| Margin                                     | 31.4 % | 67.3 % | 72.0 % | 49.0 % | 67.1 % | 66.1 % | 67.1 % |
| Total taxes                                | 5.7    | 104.8  | 37.7   | -19.0  | 29.2   | 35.1   | 37.0   |
| thereof cash taxes                         | 0.0    | 2.5    | 3.4    | 8.6    | 7.0    | 8.0    | 8.6    |
| Net income                                 | 34.4   | -7.8   | 99.0   | 122.5  | 98.8   | 97.4   | 103.1  |
| FFO  | 54.8   | 61.5   | 83.1   | 86.4   | 112.4  | 114.6  | 121.5  |
| FFO-margin                                 | 43.0 % | 42.7 % | 43.7 % | 40.9 % | 58.9 % | 57.1 % | 58.2 % |
| Number of shares, average                  | 39.1   | 45.5   | 51.6   | 51.9   | 53.9   | 53.9   | 53.9   |
| FFOPS                                      | 1.40   | 1.35   | 1.61   | 1.66   | 2.08   | 2.12   | 2.25   |
| EPS  | 0.88   | -0.17  | 1.92   | 2.36   | 1.83   | 1.81   | 1.91   |
| EPS adj.                                   | 0.88   | -0.17  | 1.92   | 2.36   | 1.83   | 1.81   | 1.91   |
| Adjustments made for:                      |        |        |        |        |        |        |        |

#### Guidance: 2013 in EUR m Sales 186-189,EBIT 162-165, EBT 113-116,FFO p. share EUR 1.99-2.03

| Financial Ratios                            |        |       |       |       |         |        |        |  |
|---|--------|-------|-------|-------|---------|--------|--------|--|
|   | 2009   | 2010  | 2011  | 2012  | 2013e   | 2014e  | 2015e  |  |
| Property operating costs / Rental Income    | 4.6 %  | 5.1 % | 4.5 % | 5.3 % | 5.5 %   | 5.7 %  | 5.7 %  |  |
| Operating Leverage (Real Estate)            | 10.7 x | 8.6 x | 4.3 x | 9.3 x | -13.5 x | 19.6 x | 25.8 x |  |
| Operating rental income / interest expenses | 2.3 x  | 2.4 x | 2.6 x | 2.6 x | 3.1 x   | 3.1 x  | 3.2 x  |  |





## **Consolidated balance sheet**

| In EUR m  | 2009    | 2010    | 2011    | 2012    | 2013e   | 2014e   | 2015e   |
|---|---------|---------|---------|---------|---------|---------|---------|
| Assets  |         |         |         |         |         |         |         |
| Goodwill and other intangible assets                    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| thereof other intangible assets                         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| thereof Goodwill  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Property, plant and equipment                           | 0.0     | 0.0     | 0.0     | 0.1     | 0.1     | 0.1     | 0.1     |
| Investment properties                                   | 1,991.0 | 2,700.7 | 2,700.7 | 3,330.3 | 2,675.8 | 2,685.8 | 2,695.8 |
| Financial assets  | 24.8    | 23.9    | 23.9    | 30.3    | 31.8    | 33.4    | 35.1    |
| Other long-term assets                                  | 4.4     | 4.7     | 4.7     | 4.4     | 358.2   | 370.0   | 382.1   |
| Fixed assets  | 2,020.2 | 2,729.3 | 2,729.3 | 3,365.1 | 3,065.9 | 3,089.3 | 3,113.1 |
| Inventories   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Accounts receivable                                     | 2.6     | 3.5     | 3.5     | 4.7     | 5.0     | 5.2     | 5.5     |
| Liquid assets   | 81.9    | 65.8    | 65.8    | 167.5   | 91.0    | 92.5    | 87.2    |
| Other short-term assets                                 | 7.5     | 165.0   | 156.6   | 11.5    | 7.3     | 2.4     | 2.6     |
| Current assets  | 91.9    | 234.2   | 225.9   | 183.7   | 103.3   | 100.1   | 95.2    |
| Total Assets  | 2,112.1 | 2,963.6 | 2,955.2 | 3,549.0 | 3,169.0 | 3,189.0 | 3,208.0 |
| Liabilities and shareholders' equity                    |         |         |         |         |         |         |         |
| Subscribed capital                                      | 37.8    | 51.6    | 51.6    | 53.9    | 53.9    | 53.9    | 53.9    |
| Capital reserve   | 609.4   | 890.6   | 890.6   | 962.0   | 962.0   | 962.0   | 962.0   |
| Retained earnings                                       | 274.1   | 221.5   | 215.8   | 306.0   | 334.1   | 355.8   | 376.0   |
| Other equity components                                 | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Shareholder's equity                                    | 921.3   | 1,163.7 | 1,158.1 | 1,321.9 | 1,350.0 | 1,371.7 | 1,391.9 |
| Minority interest                                       | 123.0   | 277.8   | 277.8   | 284.2   | 206.1   | 206.1   | 206.1   |
| Provisions  | 21.7    | 9.9     | 9.9     | 37.3    | 26.2    | 26.8    | 27.5    |
| thereof provisions for pensions and similar obligations | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Financial liabilites (total)                            | 934.2   | 1,288.2 | 1,288.2 | 1,657.2 | 1,332.4 | 1,317.2 | 1,302.2 |
| thereof short-term financial liabilities                | 13.0    | 61.1    | 61.1    | 194.1   | 46.5    | 44.2    | 42.0    |
| Accounts payable  | 1.1     | 6.1     | 6.1     | 2.3     | 2.4     | 2.4     | 2.5     |
| Other liabilities                                       | 110.9   | 217.8   | 215.1   | 246.0   | 251.9   | 264.7   | 277.7   |
| Liabilities   | 1,067.8 | 1,522.1 | 1,519.4 | 1,942.9 | 1,612.9 | 1,611.2 | 1,610.0 |
| Total liabilities and shareholders' equity              | 2,112.1 | 2,963.6 | 2,955.2 | 3,549.0 | 3,169.0 | 3,189.0 | 3,208.0 |

#### **Financial Ratios**

|                        | 2009   | 2010    | 2011    | 2012    | 2013e   | 2014e   | 2015e   |
|------------------------|--------|---------|---------|---------|---------|---------|---------|
| Return on Capital      |        |         |         |         |         |         |         |
| ROA                    | 1.7 %  | -0.3 %  | 3.6 %   | 3.6 %   | 3.2 %   | 3.2 %   | 3.3 %   |
| ROE                    | 3.4 %  | -0.6 %  | 6.9 %   | 8.1 %   | 6.3 %   | 6.2 %   | 6.5 %   |
| FFO / Equity           | 19.1 x | 23.4 x  | 17.3 x  | 18.6 x  | 13.8 x  | 13.8 x  | 13.1 x  |
| Solvency               |        |         |         |         |         |         |         |
| Net Debt               | 852.3  | 1,222.4 | 1,222.4 | 1,489.7 | 1,241.4 | 1,224.6 | 1,215.1 |
| Net Financial Debt     | 852.3  | 1,222.4 | 1,222.4 | 1,489.7 | 1,241.4 | 1,224.6 | 1,215.1 |
| Net Fin. Debt / EBITDA | 7.7 x  | 9.9 x   | 7.4 x   | 8.2 x   | 7.6 x   | 7.1 x   | 6.8 x   |
| LTV                    | 46.0 % | 45.0 %  | 47.0 %  | 49.2 %  | 43.5 %  | 42.6 %  | 41.8 %  |
| Equity Ratio           | 49.4 % | 48.6 %  | 48.6 %  | 45.3 %  | 49.1 %  | 49.5 %  | 49.8 %  |
|                        |        |         |         |         |         |         |         |



Avg. Working Capital / Sales Dividend Payout Ratio



### Consolidated cash flow statement

| Consolidated Cash now Statement              |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|
| In EUR m                                     | 2009   | 2010   | 2011   | 2012   | 2013e  | 2014e  | 2015e  |
| Net income                                   | 34.4   | -7.8   | 93.4   | 122.5  | 98.8   | 97.4   | 103.1  |
| Valuation changes properties                 | 20.5   | -31.4  | -54.3  | -31.1  | -8.6   | -10.0  | -10.0  |
| Depreciation of fixed assets                 | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| Deferred taxes                               | 5.7    | 102.4  | 31.6   | -27.5  | 22.2   | 27.1   | 28.4   |
| Other non-cash income and expenses           | 0.0    | -157.3 | 178.7  | 57.5   | 3.9    | 28.8   | 28.6   |
| Net cash provided by operating activities    | 60.5   | -94.2  | 249.4  | 121.4  | 116.4  | 143.5  | 150.2  |
| Payments for acquisitions                    | -20.5  | -78.0  | -77.2  | -12.6  | -1.0   | -17.0  | -24.6  |
| Investments in property, plant and equipment | n.a.   |
| Investments in intangible assets             | n.a.   |
| Investments in properties                    | -15.4  | -201.4 | -266.3 | -176.3 | -9.3   | 0.0    | 0.0    |
| Financial investments                        | n.a.   |
| Investments in other assets (net)            | 0.0    | -8.5   | -8.7   | -9.4   | 0.0    | 0.0    | 0.0    |
| Net cash provided by investing activities    | -35.9  | -287.8 | -352.2 | -198.3 | -10.3  | -17.0  | -24.6  |
| Change in financial liabilities              | -7.2   | 166.2  | 184.0  | 191.7  | -9.9   | -36.2  | -36.8  |
| Dividends paid                               | -36.1  | -46.3  | -56.8  | -56.8  | -70.1  | -75.5  | -80.9  |
| Capital measures                             | 66.5   | 253.7  | 0.0    | 66.2   | 0.0    | 0.0    | 0.0    |
| Other  | -7.7   | -9.7   | -25.3  | -21.2  | -102.6 | -13.2  | -13.2  |
| Net cash provided by financing activities    | 15.5   | 363.9  | 101.9  | 180.0  | -182.6 | -124.9 | -131.0 |
| Change in liquid funds                       | 40.2   | -18.1  | -0.9   | 103.1  | -76.5  | 1.5    | -5.4   |
| Effects of exchange-rate changes on cash     | 0.1    | 0.3    | -0.5   | 0.0    | 0.0    | 0.0    | 0.0    |
| Cash and cash equivalent at end of period    | 81.9   | 65.8   | 64.4   | 167.5  | 91.0   | 92.5   | 87.2   |
| Financial Ratios                             |        |        |        |        |        |        |        |
|  | 2009   | 2010   | 2011   | 2012   | 2013e  | 2014e  | 2015e  |
| Cash Flow                                    |        |        |        |        |        |        |        |
| FFO  | 54.8   | 61.5   | 83.1   | 86.4   | 112.4  | 114.6  | 121.5  |
| FFOPS  | 1.40   | 1.35   | 1.61   | 1.66   | 2.08   | 2.12   | 2.25   |
| FFOPS diluted                                | 1.40   | 1.35   | 1.61   | 1.65   | 1.98   | 2.02   | 2.14   |
| FFO-Yield                                    | 6.6 %  | 5.6 %  | 6.0 %  | 5.8 %  | 6.2 %  | 6.4 %  | 6.7 %  |
| FFO-margin                                   | 43.0 % | 42.7 % | 43.7 % | 40.9 % | 58.9 % | 57.1 % | 58.2 % |
| Interest Paid / Avg. Debt                    | 5.4 %  | 4.9 %  | 5.1 %  | 4.9 %  | 3.6 %  | 4.4 %  | 4.4 %  |
| Management of Funds                          |        |        |        |        |        |        |        |
| Maint. Capex / Net rental income             | n.a.   |
| Capex/Investment Properties                  | -0.8 % | -7.5 % | -9.9 % | -5.3 % | -0.3 % | 0.0 %  | 0.0 %  |
| Ave. Merking Conital / Calas                 | · -    |        |        |        |        |        | ·• -   |

n.a.

119.4 %

n.a.

-641.2 %

n.a.

57.3 %

n.a.

50.9 %

n.a.

71.0 %

n.a.

77.5 %

n.a.

78.5 %



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| -B- | Buy:              | The price of the analysed financial instrument is expected to rise over the next 12 months.               |
|-----|-------------------|---|
| -H- | Hold:             | The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months. |
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| "_" | Rating suspended: | The available information currently does not permit an evaluation of the company.                         |

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| Rating           | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy              | 107              | 56            |
| Hold             | 69               | 36            |
| Sell             | 13               | 7             |
| Rating suspended | 3                | 2             |
| Total            | 192              | 100           |

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| Hold             | 49               | 33            |
| Sell             | 3                | 2             |
| Rating suspended | 2                | 1             |
| Total            | 149              | 100           |

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The chart has markings if Warburg Research GmbH changed its rating in the last 12 months. Every marking represents the date and closing price on the day of the rating change.

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