(MDAX, Real Estate)



D		Value Indicators:	EUR	Share data:		Description:	
Buy		NAV (WRe):	36.36	Bloomberg:	DEQ GR	Deutsche EuroShop is a po	ortfolio
07.50				Reuters:	DEQGn	holder in shopping centre i	
EUR 37.50	(EUR 34.50)			ISIN:	DE0007480204		
		Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2013e
		Market cap:	1,769.4	Freefloat	85.0 %	LTV:	45.1 %
Price	EUR 34.07	No. of shares (m):	51.9	Otto Family	15.0 %	Equity Ratio:	46.9 %
Upside	10.1 %	EV:	3,270.7	Black Rock	3.0 %		
		Freefloat MC:	1,504.0	Hertie Foundation	3.0 %		
		Ø Trad. Vol. (30d):	5.01 m				

Top-line growth supports further FFO improvement

Expected Figures Q	1/2013:			Comment on Figures:
in EUR m	Q1/13e	Q1/12*	yoy	 For the first time, six shopping centers (Altmark-Galerie Dresden, Alle Center Magdeburg, City-Arkaden Klagenfurt, Arkád Pécs, Phoen
Rental income	41.7	38.6	8%	Center Hamburg and Stadt-Galerie Passau) were deconsolidate
EBIT	35.9	34.4	4%	because of new accounting rules. This impact reduces net rental incor
EBT	25.6	23.6	8%	and EBIT substantially (adjusted 2012: EUR –54.2m and EUR -49.1 respectively), but has no impact on EBT or net profit.
Net Profit	19.2	16.5	16%	 On an adjusted basis the rental income growth continues, owing to the state of the
FFO per share in EUR	0.46	0.45	3%	acquisition of Herold-Center Norderstedt at end of 2012.
* adjusted				 Net profit benefits from a slightly lower tax rate.

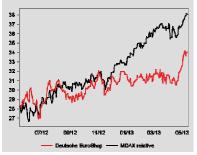
- Release of Q1 results expected today after the bell. CC on May 15 at 9 a.m.
- Deutsche EuroShop will, in our view, increase its guidance for 2013 and 2014 with the release of the Q1 result to consider the acquisition of the remaining shares (33%) in the Altmarkt-Galerie Dresden. This shopping centre will be fully consolidated again from May 1. We welcome this acquisition for a net initial yield of ~5.4% as Dresden has shown strong performance with an estimated net rental growth of ~13% (including expansion). Furthermore, as DEQ now owns 100%, the company benefits from a lower tax payment.
- The expected sustainable and continuous improvement in the FFO enables attractive dividend growth. Since 2007, DEQ's payout ratio (DPS/FFOPS) has been within the range of 68% to 94%. Even if we assume a ratio between 60% and 70% we end up with dividend growth of nearly 8% in the next three years.

We confirm our Buy recommendation as the low interest rate environment will keep demand for dividend stocks high and the positive growth trend on the top line will support FFO growth. We increase our PT to EUR 37.50 as we roll over our valuation to 2014. Our valuation is based on a dividend discount model and considers a fair multiple on the contractual rents.

Changes in E	stimates:				
FY End: 31.12. in EUR m	2013e (old)	+ / -	2014e (old)	+ / -	
Rental income	173.2	10.3 %	180.3	10.3 %	
EBIT adj.	147.2	11.6 %	153.5	10.7 %	
EBT	123.4	6.0 %	129.7	2.7 %	
FFOPS	1.98	6.2 %	2.10	1.3 %	

Comment on Changes:

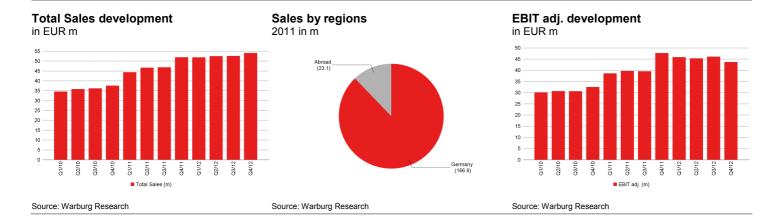
 We increase our estimate for rental income and EBIT owing to the acquisition of the remaining stake at Altmarkt-Galerie in Dresden. The shopping center will be fully consolidated from May 1.



Rel. Performance vs MDAX:	
1 month:	4.5 %
6 months:	-7.9 %
Year to date:	-8.8 %
Trailing 12 months:	-15.1 %

Company events:	
15.05.13	Q1
06.06.13	MMW Highlights
07.06.13	MMW Highlights
20.06.13	AGM

FY End: 31.12.	CAGR							
in EUR m	(12-15e)	2009	2010	2011	2012	2013e	2014e	2015e
Total Sales	-0.7 %	127.6	144.2	190.0	211.2	191.0	198.9	207.0
Rental income		127.6	144.2	190.0	211.2	191.0	198.9	207.0
Change yoy		10.6 %	13.0 %	31.8 %	11.2 %	-9.6 %	4.1 %	4.1 %
EBIT adj.	-0.7 %	110.7	124.0	165.7	181.0	164.3	170.0	177.2
FFO I	12.6 %	54.8	61.5	83.1	86.4	113.7	114.9	123.4
FFO-margin		43.0 %	42.7 %	43.7 %	40.9 %	59.5 %	57.8 %	59.6 %
Valuation result	5.6 %	-14.8	33.1	50.1	8.5	9.1	10.0	10.0
EBT	10.9 %	40.1	97.0	136.7	103.5	130.8	133.3	141.4
Net income	-5.3 %	34.4	-7.8	99.0	122.5	98.7	97.9	104.0
EPS	-6.5 %	0.88	-0.17	1.92	2.36	1.83	1.82	1.93
FFOPS	11.2 %	1.40	1.35	1.61	1.66	2.11	2.13	2.29
DPS	7.7 %	1.05	1.10	1.10	1.20	1.30	1.40	1.50
Dividend Yield		5.0 %	4.6 %	4.1 %	4.2 %	3.8 %	4.1 %	4.4 %
Book Value / Share	•	23.58	25.55	22.43	25.45	25.01	25.38	25.76
NAV / Share		26.63	26.36	27.64	28.53	29.61	30.05	30.49
P/E		24.0 x	n.a.	13.9 x	12.1 x	18.6 x	18.8 x	17.7 x
Price / Book		0.8 x	0.8 x	1.0 x	0.9 x	1.1 x	1.1 x	1.1 x
P / NAV		0.8 x	0.9 x	1.0 x	1.0 x	1.2 x	1.1 x	1.1 x
FFO-Yield		6.6 %	5.6 %	6.0 %	5.8 %	6.2 %	6.2 %	6.7 %
ROE		3.4 %	-0.6 %	6.9 %	8.1 %	6.1 %	6.1 %	6.4 %
LTV		46.0 %	45.0 %	47.0 %	49.2 %	45.1 %	44.3 %	43.6 %
Equity Ratio		49.4 %	48.6 %	48.6 %	45.3 %	46.9 %	47.2 %	47.6 %
Guidance:	2013 in EUR r	n Sales 170-	173,EBIT 14	8-151, EBT 1	112-115,FFO	p. share EUI	R 1.99-2.03	

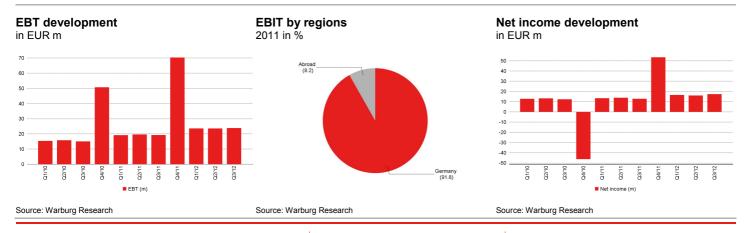


Company Background

- Deutsche EuroShop's core strategy is sustainable long-term growth through solid value accretion of the portfolio as well as the opportunity to pay out an attractive dividend.
- In its shopping centre portfolio, Deutsche EuroShop has stakes in 20 different shopping centres. As well as the core market Germany (16 centres), DES has stakes in Poland, Hungary and Austria.
- Over the past two years, the portfolio volume has increased significantly by 56%, through acquisitions, the extension of existing centres and increasing stakeholdings in shopping centres.
- The experienced shopping centre operator ECE takes over centre management for DES. The vacancy ratio is low at 1%.

Competitive Quality

- The company finances its centres very conservatively with the proportion of equity capital of at least 50% and normally a 10-year loan contract.
- Portfolio expansion occurs when opportunities arise and with a targeted return of at least 5.5%, avoiding large downward valuation corrections on the property.
- Future cash flows are well secured with the average outstanding duration of the rental contracts at more than seven years. The top 10 tenants account for only 25% of the total rental income.





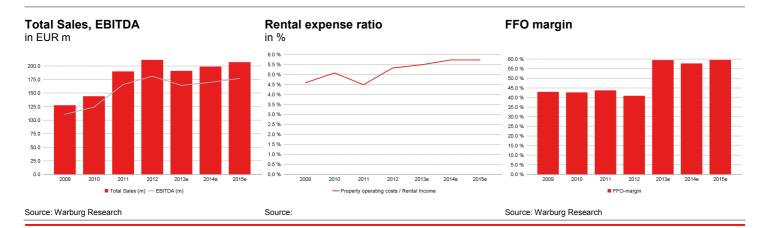
Valuation							
	2009	2010	2011	2012	2013e	2014e	2015e
P/E	24.0 x	n.a.	13.9 x	12.1 x	18.6 x	18.8 x	17.7 x
P / NAV	0.8 x	0.9 x	1.0 x	1.0 x	1.2 x	1.1 x	1.1 x
Price / Book	0.8 x	0.8 x	1.0 x	0.9 x	1.1 x	1.1 x	1.1 x
P / FFOPS	15.1 x	17.7 x	16.6 x	17.2 x	16.2 x	16.0 x	14.9 x
FFO-Yield	6.6 %	5.6 %	6.0 %	5.8 %	6.2 %	6.2 %	6.7 %
ROE	3.4 %	-0.6 %	6.9 %	8.1 %	6.1 %	6.1 %	6.4 %
Equity Ratio	0.5 x						



Consolidated profit and loss							
In EUR m	2009	2010	2011	2012	2013e	2014e	2015
Total Sales	127.6	144.2	190.0	211.2	191.0	198.9	207.0
Rental income	127.6	144.2	190.0	211.2	191.0	198.9	207.0
Change yoy	10.6 %	13.0 %	31.8 %	11.2 %	-9.6 %	4.1 %	4.1 %
Property operating costs	5.8	7.3	8.5	11.3	10.5	11.4	11.9
Property management costs	7.2	7.9	9.8	10.5	10.5	11.0	11.4
Operating Rental income	114.5	129.0	171.6	189.4	170.0	176.5	183.7
Income from property sales	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other revenues	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gross profit	114.5	129.0	171.6	189.4	170.0	176.5	183.7
Other operating income/expenses	-3.8	-4.9	-6.0	-8.4	-5.7	-6.5	-6.5
EBITDA	110.7	124.0	165.7	181.0	164.3	170.0	177.2
Valuation result	-14.8	33.1	50.1	8.5	9.1	10.0	10.0
EBITA	95.9	157.2	215.8	189.5	173.4	180.0	187.2
Amortisation of intangible assets/Goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	95.9	157.2	215.8	189.5	173.4	180.0	187.2
Interest income	0.7	1.0	0.9	0.5	0.6	0.6	0.6
Interest expenses	49.7	54.1	65.8	72.1	70.5	71.7	71.7
Other financial income (loss)	0.0	0.0	-14.5	-13.9	-14.1	-17.8	-17.8
Financial result	-55.9	-60.2	-79.1	-86.0	-42.6	-46.7	-45.9
EBT	40.1	97.0	136.7	103.5	130.8	133.3	141.4
Margin	31.4 %	67.3 %	72.0 %	49.0 %	68.5 %	67.0 %	68.3 %
Total taxes	5.7	104.8	37.7	-19.0	32.1	35.3	37.3
thereof cash taxes	0.0	2.5	3.4	8.6	8.0	8.4	8.0
Net income	34.4	-7.8	99.0	122.5	98.7	97.9	104.0
FFO	54.8	61.5	83.1	86.4	113.7	114.9	123.4
FFO-margin	43.0 %	42.7 %	43.7 %	40.9 %	59.5 %	57.8 %	59.6 %
Number of shares, average	39.1	45.5	51.6	51.9	53.9	53.9	53.9
FFOPS	1.40	1.35	1.61	1.66	2.11	2.13	2.29
EPS	0.88	-0.17	1.92	2.36	1.83	1.82	1.93
EPS adj.	0.88	-0.17	1.92	2.36	1.83	1.82	1.93
*Adjustments made for:							

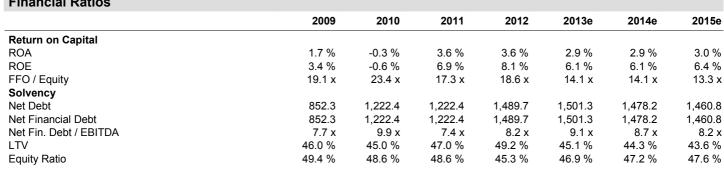
Guidance: 2013 in EUR m Sales 170-173,EBIT 148-151, EBT 112-115,FFO p. share EUR 1.99-2.03

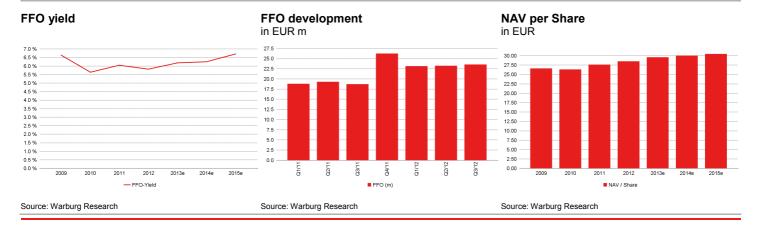
Financial Ratios							
	2009	2010	2011	2012	2013e	2014e	2015e
Property operating costs / Rental Income	4.6 %	5.1 %	4.5 %	5.3 %	5.5 %	5.7 %	5.7 %
Operating Leverage (Real Estate)	10.7 x	8.6 x	4.3 x	9.3 x	-13.7 x	24.6 x	26.1 x
Operating rental income / interest expenses	2.3 x	2.4 x	2.6 x	2.6 x	2.4 x	2.5 x	2.6 x





Consolidated balance sheet							
In EUR m	2009	2010	2011	2012	2013e	2014e	2015
Assets							
Goodwill and other intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.
thereof other intangible assets	0.0	0.0	0.0	0.0	0.0	0.0	0.
thereof Goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.
Property, plant and equipment	0.0	0.0	0.0	0.1	0.1	0.1	0.
Investment properties	1,991.0	2,700.7	2,700.7	3,330.3	3,344.9	3,354.9	3,364.
Financial assets	24.8	23.9	23.9	30.3	31.8	33.4	35.
Other long-term assets	4.4	4.7	4.7	4.4	9.0	13.9	18.
Fixed assets	2,020.2	2,729.3	2,729.3	3,365.1	3,385.9	3,402.3	3,418.
Inventories	0.0	0.0	0.0	0.0	0.0	0.0	0.
Accounts receivable	2.6	3.5	3.5	4.7	5.0	5.2	5.
Liquid assets	81.9	65.8	65.8	167.5	24.8	29.5	29.
Other short-term assets	7.5	165.0	156.6	11.5	7.3	2.4	2.0
Current assets	91.9	234.2	225.9	183.7	37.1	37.1	37.
Total Assets	2,112.1	2,963.6	2,955.2	3,549.0	3,423.0	3,439.0	3,456.
Liabilities and shareholders' equity							
Subscribed capital	37.8	51.6	51.6	53.9	53.9	53.9	53.9
Capital reserve	609.4	890.6	890.6	962.0	962.0	962.0	962.
Retained earnings	274.1	221.5	215.8	306.0	333.0	353.5	374.
Other equity components	0.0	0.0	0.0	0.0	0.0	0.0	0.
Shareholder's equity	921.3	1,163.7	1,158.1	1,321.9	1,349.0	1,369.4	1,389.
Minority interest	123.0	277.8	277.8	284.2	255.0	255.4	255.4
Provisions	21.7	9.9	9.9	37.3	38.3	39.2	40.2
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilites (total)	934.2	1,288.2	1,288.2	1,657.2	1,526.1	1,507.8	1,489.
thereof short-term financial liabilities	13.0	61.1	61.1	194.1	77.7	73.8	70.
Accounts payable	1.1	6.1	6.1	2.3	2.4	2.4	2.
Other liabilities	110.9	217.8	215.1	246.0	252.3	264.8	278.
Liabilities	1,067.8	1,522.1	1,519.4	1,942.9	1,819.0	1,814.2	1,810.
Total liabilities and shareholders' equity	2,112.1	2,963.6	2,955.2	3,549.0	3,423.0	3,439.0	3,456.
Financial Ratios							
	2009	2010	2011	2012	2013e	2014e	2015
Return on Capital							
ROA	1.7 %	-0.3 %	3.6 %	3.6 %	2.9 %	2.9 %	3.0 %
ROE	3.4 %	-0.6 %	6.9 %	8.1 %	6.1 %	6.1 %	6.4 %







Consolidated cash flow statement							
In EUR m	2009	2010	2011	2012	2013e	2014e	2015
Net income	34.4	-7.8	93.4	122.5	98.7	97.9	104.
Valuation changes properties	20.5	-31.4	-54.3	-31.1	-9.1	-10.0	-10.
Depreciation of fixed assets	0.0	0.0	0.0	0.0	0.0	0.0	0.
Deferred taxes	5.7	102.4	31.6	-27.5	24.1	26.9	29.
Other non-cash income and expenses	0.0	-157.3	178.7	57.5	16.5	29.1	28.
Net cash provided by operating activities	60.5	-94.2	249.4	121.4	130.2	144.0	152.
Payments for acquisitions	-20.5	-78.0	-77.2	-12.6	-187.0	0.0	-12.
Investments in property, plant and equipment	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
Investments in intangible assets	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
Investments in properties	-15.4	-201.4	-266.3	-176.3	-9.1	0.0	0.
Financial investments	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
Investments in other assets (net)	0.0	-8.5	-8.7	-9.4	0.0	0.0	0.
Net cash provided by investing activities	-35.9	-287.8	-352.2	-198.3	-196.1	0.0	-12.
Change in financial liabilities	-7.2	166.2	184.0	191.7	-13.3	-39.4	-39.
Dividends paid	-36.1	-46.3	-56.8	-56.8	-70.1	-75.5	-80.
Capital measures	66.5	253.7	0.0	66.2	0.0	0.0	0.
Other	-7.7	-9.7	-25.3	-21.2	-15.5	-19.2	-19.
Net cash provided by financing activities	15.5	363.9	101.9	180.0	-98.9	-134.1	-140.
Change in liquid funds	40.2	-18.1	-0.9	103.1	-164.8	9.9	-0.
Effects of exchange-rate changes on cash	0.1	0.3	-0.5	0.0	0.0	0.0	0.
Cash and cash equivalent at end of period	81.9	65.8	64.4	167.5	2.7	12.6	12.
Financial Ratios							
	2009	2010	2011	2012	2013e	2014e	2015
Cash Flow							
FFO	54.8	61.5	83.1	86.4	113.7	114.9	123.
FFOPS	1.40	1.35	1.61	1.66	2.11	2.13	2.2
FFOPS diluted	1.40	1.35	1.61	1.65	2.00	2.02	2.1
FFO-Yield	6.6 %	5.6 %	6.0 %	5.8 %	6.2 %	6.2 %	6.7
FFO-margin	43.0 %	42.7 %	43.7 %	40.9 %	59.5 %	57.8 %	59.6 °
Interest Paid / Avg. Debt	5.4 %	4.9 %	5.1 %	4.9 %	4.4 %	4.7 %	4.8
Management of Funds							
Maint. Capex / Net rental income	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
Capex/Investment Properties	-0.8 %	-7.5 %	-9.9 %	-5.3 %	-0.3 %	0.0 %	0.0
Avg. Working Capital / Sales	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a
Dividend Payout Ratio	119.4 %	-641.2 %	57.3 %	50.9 %	71.1 %	77.1 %	77.8 %



LEGAL DISCLAIMER

This research report was prepared by the Warburg Research GmbH, a subsidiary of the M.M.Warburg & CO KGaA and is passed on by the M.M.Warburg & CO KGaA. It contains selected information and does not purport to be complete. The report is based on publicly available information and data ("the information") believed to be accurate and complete. Warburg Research GmbH neither does examine the information to be accurate and complete, nor guarantees its accuracy and completeness. Possible errors or incompleteness of the information do not constitute grounds for liability of M.M.Warburg & CO KGaA or Warburg Research GmbH for damages of any kind whatsoever, and M.M.Warburg & CO KGaA and Warburg Research GmbH are not liable for indirect and/or direct and/or consequential damages. In particular, neither M.M.Warburg & CO KGaA nor Warburg Research GmbH are liable for the statements, plans or other details contained in these analyses concerning the examined companies, their affiliated companies, strategies, economic situations, market and competitive situations, regulatory environment, etc. Although due care has been taken in compiling this research report, it cannot be excluded that it is incomplete or contains errors. M.M.Warburg & CO KGaA and Warburg Research GmbH, their shareholders and employees are not liable for the accuracy and completeness of the statements, estimations and the conclusions derived from the information contained in this document. Provided a research report is being transmitted in connection with an existing contractual relationship, i.e. financial advisory or similar services, the liability of M.M.Warburg & CO KGaA and Warburg Research GmbH shall be restricted to gross negligence and wilful misconduct. In case of failure in essential tasks, M.M.Warburg & CO KGaA and Warburg Research GmbH are liable for normal negligence. In any case, the liability of M.M.Warburg & CO KGaA and Warburg Research GmbH is limited to typical, expectable damages. This research report does not constitute an offer or a solicitation of an offer for the purchase or sale of any security. Partners, directors or employees of M.M.Warburg & CO KGaA, Warburg Research GmbH or affiliated companies may serve in a position of responsibility, i.e. on the board of directors of companies mentioned in the report. Opinions expressed in this report are subject to change without notice. All rights reserved.

COPYRIGHT NOTICE

This work including all its parts is protected by copyright. Any use beyond the limits provided by copyright law without permission is prohibited and punishable. This applies, in particular, to reproductions, translations, microfilming, and storage and processing on electronic media of the entire content or parts thereof.

DISCLOSURE ACCORDING TO § 34B OF THE GERMAN SECURITIES TRADING ACT AND FINANV

The valuation underlying the rating of the company analysed in this report is based on generally accepted and widely used methods of fundamental valuation, such as the DCF model, Free Cash Flow Value Potential, peer group comparison and – where applicable – a sum-of-the-parts model.

M.M.Warburg & CO KGaA and Warburg Research GmbH have set up internal organisational and administrative arrangements to prevent and avoid possible conflicts of interest and, where applicable, to disclose them.

Valuations, ratings and price targets for the companies analysed by Warburg Research GmbH are subject to constant reviews and may therefore change, if any of the fundamental factors underlying these items do change.

All share prices given in this equity analysis are closing prices from the last trading day before the publication date stated, unless another point in time is explicitly stated.

Neither Warburg Research GmbH's analysts nor M.M.Warburg & CO KGaA's analysts do receive any payments directly or indirectly from any investment banking activity of M.M.Warburg Bank or an affiliated company.

M.M.Warburg & CO KGaA and Warburg Research GmbH are under supervision of the BaFin – German Federal Financial Supervisory Authority.

SOURCES

All data and consensus estimates have been obtained from FactSet except where stated otherwise.



Section 34b of the German Securities Trading Act in combination with the FinAnV requires an enterprise preparing a securities analysis to point out possible conflicts of interest with respect to the company that is the subject of the analysis. A conflict of interest is assumed, in particular, when the enterprise preparing the analysis ...

-7-	or the analyst responsible for this company has other important financial interests in relation to the analysed company such as e.g. the performance of mandates for the analysed company
-6-	or companies affiliated with this enterprise regularly trade in shares or derivatives of the analysed company
-5-	effected an agreement with the analysed company for the preparation of the financial analysis
-4-	or companies affiliated with this enterprise over the previous 12 months has been providing investment banking services for the analysed company for which a compensation has been or will be paid
-3-	or companies affiliated with this enterprise manages the securities of the analysed company on the basis of an existing contract
-2-	or companies affiliated with this enterprise was a member in a consortium which acquired the shares of the analysed company within the last twelve months
-1-	or companies affiliated with this enterprise holds 5% or more of the share capital of the analysed company

Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
Deutsche EuroShop	6	http://www.mmwarburg.com/disclaimer/disclaimer en/DE0007480204.htm



INVESTMENT RECOMMENDATION

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
<u>"_</u> "	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH - RESEARCH UNIVERSE BY RATING

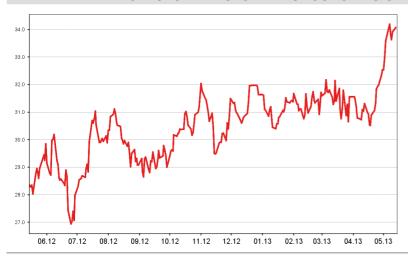
Rating Number of stocks		% of Univer	
Buy	112	58	
Hold	63	33	
Sell	14	7	
Rating suspended	3	2	
Total	192	100	

WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... Looking only at companies for which a disclosure according to § 34b of the Germany Securities Trading Act and the FinAnV has to be made.

Rating	Number of stocks	% of Universe	
Buy	99	64	
Hold	47	31	
Sell	6	4	
Rating suspended	2	1	
Total	154	100	

PRICE AND RATING HISTORY DEUTSCHE EUROSHOP AS OF 14.05.2013



The chart has markings if Warburg Research GmbH changed its rating in the last 12 months. Every marking represents the date and closing price on the day of the rating change.

9



DE	ESE	- ^	0		
RE	: O E	:Н	K'	U	п

Roland Rapelius +49 40 309537-220
Head of Research rrapelius@warburg-research.com

Henner Rüschmeier+49 40 309537-270Head of Researchhrueschmeier @warburg-research.com

Christian Cohrs+49 40 309537-175Engineering, Logisticsccohrs@warburg-research.com

Felix Ellmann+49 40 309537-120Software, ITfellmann@warburg-research.com

Jörg Philipp Frey+49 40 309537-258Retail, Consumer Goodsjfrey@warburg-research.com

Ulrich Huwald+49 40 309537-255Health Care, Pharmauhuwald@warburg-research.com

Thilo Kleibauer+49 40 309537-257Retail, Consumer Goodstkleibauer@warburg-research.com

Torsten Klingner +49 40 309537-260
Real Estate tklingner@warburg-research.com

Eggert Kuls +49 40 309537-256 Engineering ekuls@warburg-research.com

Frank Laser +49 40 309537-235
Construction, Industrials flaser@warburg-research.com

Andreas Pläsier +49 40 309537-246
Banks, Financial Services aplaesier@warburg-research.com

Malte Räther +49 40 309537-185
Technology, Telco, Internet mraether@warburg-research.com

Jochen Reichert +49 40 309537-130
Telco, Internet, Media jreichert@warburg-research.com

Christopher Rodler+49 40 309537-290Utilitiescrodler@warburg-research.com

Malte Schaumann+49 40 309537-170Technologymschaumann@warburg-research.com

Susanne Schwartze +49 40 309537-155
Telco, Internet, Media sschwartze@warburg-research.com

Oliver Schwarz +49 40 309537-250
Chemicals, Agriculture oschwarz@warburg-research.com

Marc-René Tonn+49 40 309537-259Automobiles, Car Suppliersmtonn@warburg-research.com

Björn Voss +49 40 309537-254 Steel, Car Suppliers bvoss@warburg-research.com

Andreas Wolf +49 40 309537-140
Software, IT awolf@warburg-research.com

Stephan Wulf+49 40 309537-150Utilitiesswulf@warburg-research.com

SALES

Holger Nass+49 40 3282-2669Head of Equity Sales, USAhnass@mmwarburg.com

Klaus Schilling +49 40 3282-2664
Dep. Head of Equity Sales, GER kschilling@mmwarburg.com

Christian Alisch +49 40 3282-2667
Scandinavia, Spain calisch@mmwarburg.com

Tim Beckmann +49 40 3282-2665
United Kingdom tbeckmann@mmwarburg.com

Matthias Fritsch+49 40 3282-2696United Kingdommfritsch@mmwarburg.comMarie-Therese Grübner+49 40 3282-2630

 France
 mgruebner@mmwarburg.com

 Michael Kriszun
 +49 40 3282-2695

#49 40 3282-2695
United Kingdom #kriszun@mmwarburg.com

#49 40 3282-2660

Germany mniemann@mmwarburg.com

Dirk Rosenfelder +49 40 3282-2692

Austria, Switzerland drosenfelder@mmwarburg.com

Julian Straube +49 40 3282-2666

Small & Mid Caps jstraube@mmwarburg.com

Philipp Stumpfegger+49 40 3282-2635Australia, United Kingdompstumpfegger@mmwarburg.com

SALES TRADING

Oliver Merckel +49 40 3282-2634 Head of Sales Trading omerckel@mmwarburg.com

Gudrun Bolsen+49 40 3282-2679Sales Tradinggbolsen@mmwarburg.com

Bastian Quast+49 40 3282-2701Sales Tradingbquast@mmwarburg.com

Patrick Schepelmann+49 40 3282-2700Sales Tradingpschepelmann@mmwarburg.com

Thekla Struve +49 40 3282-2668
Sales Trading tstruve@mmwarburg.com

Jörg Treptow+49 40 3262-2658Sales Tradingjtreptow@mmwarburg.com

Support

Katharina Bruns+49 40 3282-2694Roadshow/Marketingkbruns@mmwarburg.com

MACRO RESEARCH

Carsten Klude+49 40 3282-2572Macro Researchcklude@mmwarburg.comMatthias Thiel+49 40 3282-2401Macro Researchmthiel@mmwarburg.com

Dr. Christian Jasperneite +49 40 3282-2439 Investment Strategy cjasperneite@mmwarburg.com

Our research can be found under:

Warburg Research research.mmwarburg.com/en/index.html Thomson www.thomson.com

Bloomberg MMWA GO Reuters www.knowledge.reuters.com

FactSet www.factset.com Capital IQ www.capitaliq.com

For access please contact:

Andrea Carstensen+49 40 3282-2632Kerstin Muthig+49 40 3282-2703Sales Assistanceacarstensen@mmwarburg.comSales Assistancekmuthig@mmwarburg.com