



Initiative Immobilien-Aktie

11th Annual Conference of the Real Estate Share Initiative

19 October 2011
Frankfurt am Main

Hilton Frankfurt Hotel
Hochstraße 4
60313 Frankfurt am Main



11th Annual Conference of the Real Estate Share Initiative

The 11th Annual Conference of the Real Estate Share Initiative is taking place – less than two years since the height of the global financial crisis – in a still favorable situation for the German real estate market. Against a background of economic instability, German real estate is in greater demand than at almost any time in the past.

What are the long term implications for property shares? What are the medium- and long-term risks in spite of the current favorable real estate climate? What are the main developments as regards equity and debt issues?

We plan to discuss these and other questions with you at the 11th Annual Conference. The Real Estate Share Initiative, the German Property Federation (ZIA) and our European cooperation partner EPRA (European Public Real Estate Association) all look forward to welcoming you to the conference in Frankfurt on October 19, 2011.

Participants in the 11th Annual Conference of the Real Estate Share Initiative:

- alstria office REIT AG
- Deutsche EuroShop AG
- Deutsche Wohnen AG
- DIC Asset AG
- ESTAVIS AG
- Fair Value REIT AG
- GSW Immobilien AG
- Hamborner REIT AG
- IFM Immobilien AG
- InCity Immobilien AG
- IVG Immobilien AG
- PATRIZIA Immobilien AG
- POLIS Immobilien AG
- Prime Office AG
- RCM Beteiligungs AG
- TAG Immobilien AG
- Vivacon AG

This year the Conference will enjoy again the support of a number of sponsors and media partners. The Initiative wishes to thank the following companies and organizations most sincerely for their very kind support:

Sponsors:

- Commerzbank
- Close Brothers Seydler Bank
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- UniCredit
- Berenberg Bank

Media Partners:

- Börsen-Zeitung
- Der Immobilienbrief
- Der Platow Brief
- Ergo Kommunikation / REITs in Deutschland
- GoingPublic Media / Smart Investor
- Institutional Investment Real Estate Magazin
- Nebenwerte Journal
- Property Finance Europe
- Thomas Daily

Programm IIA 2011

Tuesday, October 18, 2011

01:00 p.m. - 06:30 p.m.	Property Tour
07:30 p.m.	Get together

Wednesday, October 19, 2011

from 08:30 a.m.	Registration	
09:00 a.m.	Welcome! Alexander Dexne, Chairman of the Managing Board, Real Estate Share Initiative (IIA) Chairperson: Miriam Beul-Ramacher, Journalist	
09:10 a.m. - 09:15 a.m.	Brief speech of welcome: Dr. Andreas Mattner, President, German Property Federation (ZIA)	
09:15 a.m. - 09:45 a.m.	Keynote: Energy for Real Estate Dr. Paul Becker, Vice-President, German Meteorological Service	
09:45 a.m. - 10:00 a.m.	Report from Berlin/Brussels: Financial Regulation and its Impact on the Real Estate Sector Axel von Goldbeck, Management Spokesperson, German Property Federation (ZIA)	
10:00 a.m. - 10:30 a.m.	Coffee break	
10:30 a.m. - 11:00 a.m.	Fair Value REIT AG	Estavis AG
11:00 a.m. - 12:45 p.m.	European Market Report 2010/2011 Fraser Hughes, Research Director, European Public Real Estate Association (EPRA) Why is the German Real Estate Market Different? Prof. Michael Voigtländer, Head of Real Estate, Economic Research Center of the German Economy, Cologne Development of the Office Markets in Germany 2010/2011 Dr. Thomas Beyerle, Managing Director, Head of CS & Research, IVG Immobilien AG Development of the Residential Real Estate Markets in Germany 2010/2011 Andreas Schulten, Managing Director, BulwienGesa AG Development of the Retailing Market in Germany 2010/2011 Manuel Jahn, Divisional Head Real Estate Consulting, GfK GeoMarketing Is the Real Estate Market Still Intact? How Does It Work? Which Markets Boom First? Marcus Lemli, CEO, Jones Lang LaSalle GmbH	
12:45 p.m. - 01:45 p.m.	Lunch break	
01:45 p.m. - 02:15 p.m.	TAG Immobilien AG	IFM Immobilien AG
02:15 p.m. - 03:00 p.m.	IPO & Co.: Are Direct Issues Enjoying a Renaissance? Talk and discussion panel Talk Ute Gerbaulet, Global Head of ECM Commerzbank AG Discussion panel Thomas Zinnöcker, CEO GSW Immobilien AG; Ulrich Höller, CEO, DIC Asset AG; Claus Hermuth, CEO, Prime Office REIT-AG	
03:00 p.m. - 03:30 p.m.	Prime Office AG	POLIS Immobilien AG
03:30 p.m. - 04:00 p.m.	The Foreigner's View: Does the AnlSchG Change the Game for Listed Property? Philip Charls, CEO, EPRA; Dick Boer, Executive Director Corporate Finance, European Real Estate of Kempen & Co.; Thomas Körfgen, Managing Director, SEB Investment GmbH; Prof. Dr. Steffen Sebastian, Institut für Immobilienwirtschaft, Universität Regensburg	
04:00 p.m. - 05:00 p.m.	PATRIZIA Immobilien AG	InCity Immobilien AG
05:00 p.m.	End of conference	
All day	One-on-ones and meetings of small groups	

General Information

Property Tour	18 October 2011, 01:00 p.m. – 06:30 p.m. 01.00 p.m. The Squire Frankfurt Airport, Meetingpoint infocounter Joint bus tour to Main-Taunus-Zentrum and Westend Ensemble, Ludwig-Erhard-Anlage 06.30 p.m. Hotel Hilton Frankfurt
Get together	18 October 2011, 07:30 p.m. Restaurant Goldmund im Literaturhaus Frankfurt Schöne Aussicht 2 60311 Frankfurt am Main
Conference Date	19 October 2011
Conference Location	Hilton Frankfurt Hotel Hochstraße 4 60313 Frankfurt am Main
Conference Language	German / English (simultaneous translation will be provided)
Conference Fee	€ 300,- plus 19 % VAT per person After receiving the invoice, please remit the listed amount.
Agenda	The organizer reserves the right to alter the agenda as may be necessary. In case of cancellation of this event due to circumstances beyond the organizer's control, including cases of force majeure, reimbursement of conference fees and / or any further liabilities are excluded.
Registration	Please send or fax the registration form to the organization office. Due to limited capacities, registrations will be made on a first-come, first-served basis. The organization office will send you a confirmation and the invoice following the receipt of your registration form. Only written cancellations will be accepted. Cancellations prior to 14 days before the conference will not be subject to charges. Cancellations received until one week prior to the conference will be charged 50 percent of the registration fee. Full registration fee will be due in case of cancellation after that date. Replacement persons will be accepted at any time.
Organization Office	Scholz & Friends Düsseldorf GmbH Ralf T. Krüger Schanzenstraße 6-8, 40549 Düsseldorf Phone: +49 (0)211-60 20 80, Fax: +49 (0)211-60 20 82 00 E-Mail: info@s-f.com, Internet: www.s-f.com
Accommodation	Limited accommodation at a special rate is available at the hotel listed below. For reservations and payment options, please contact the hotel directly and refer to the reservation code "Real Estate Share Initiative" or "IIA Conference" to obtain the special rate. For reservation and payment conditions, please inquire directly with the hotel. Hilton Frankfurt Hotel Hochstraße 4, 60313 Frankfurt am Main, Germany Phone: +49 (0)69 1338 000 Internet: www.hilton.de/frankfurt Single room: € 209,- per night, without breakfast



Participating companies in the 11th Annual Conference of the Real Estate Share Initiative:



Sponsor



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Gastro-Sponsors



Media Partners



Fax Reply: +49 (0)211-60 20 82 00

Registration

Conference Fee

€ 300,- plus 19 % VAT.

Yes, please register my participation at

- the 11th Annual Conference of the Real Estate Share Initiative on 19 October 2011 at Hilton Frankfurt Hotel.
- Property Tour on 18 October 2011, 01:00 p.m. - 06:30 p.m.
- Get together on 18 October 2011, 07:30 p.m.

Last Name	<input type="text"/>
Title/First Name	<input type="text"/>
Position	<input type="text"/>
Company	<input type="text"/>
Street	<input type="text"/>
ZIP, City	<input type="text"/>
Phone	<input type="text"/>
Fax	<input type="text"/>
E-Mail	<input type="text"/>

I am interested in meeting a management representative of the following companies, which might be arranged in group meetings:

- | | | |
|---|---|--|
| <input type="checkbox"/> alstria office REIT AG | <input type="checkbox"/> GSW Immobilien AG | <input type="checkbox"/> POLIS Immobilien AG |
| <input type="checkbox"/> Deutsche EuroShop AG | <input type="checkbox"/> Hamborner REIT AG | <input type="checkbox"/> Prime Office AG |
| <input type="checkbox"/> Deutsche Wohnen AG | <input type="checkbox"/> IFM Immobilien AG | <input type="checkbox"/> RCM Beteiligungs AG |
| <input type="checkbox"/> DIC Asset AG | <input type="checkbox"/> InCity Immobilien AG | <input type="checkbox"/> TAG Immobilien AG |
| <input type="checkbox"/> ESTAVIS AG | <input type="checkbox"/> IVG Immobilien AG | <input type="checkbox"/> Vivacon AG |
| <input type="checkbox"/> Fair Value REIT AG | <input type="checkbox"/> PATRIZIA Immobilien AG | |

I am Investor Analyst Journalist Other: _____

Date/Signature _____

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